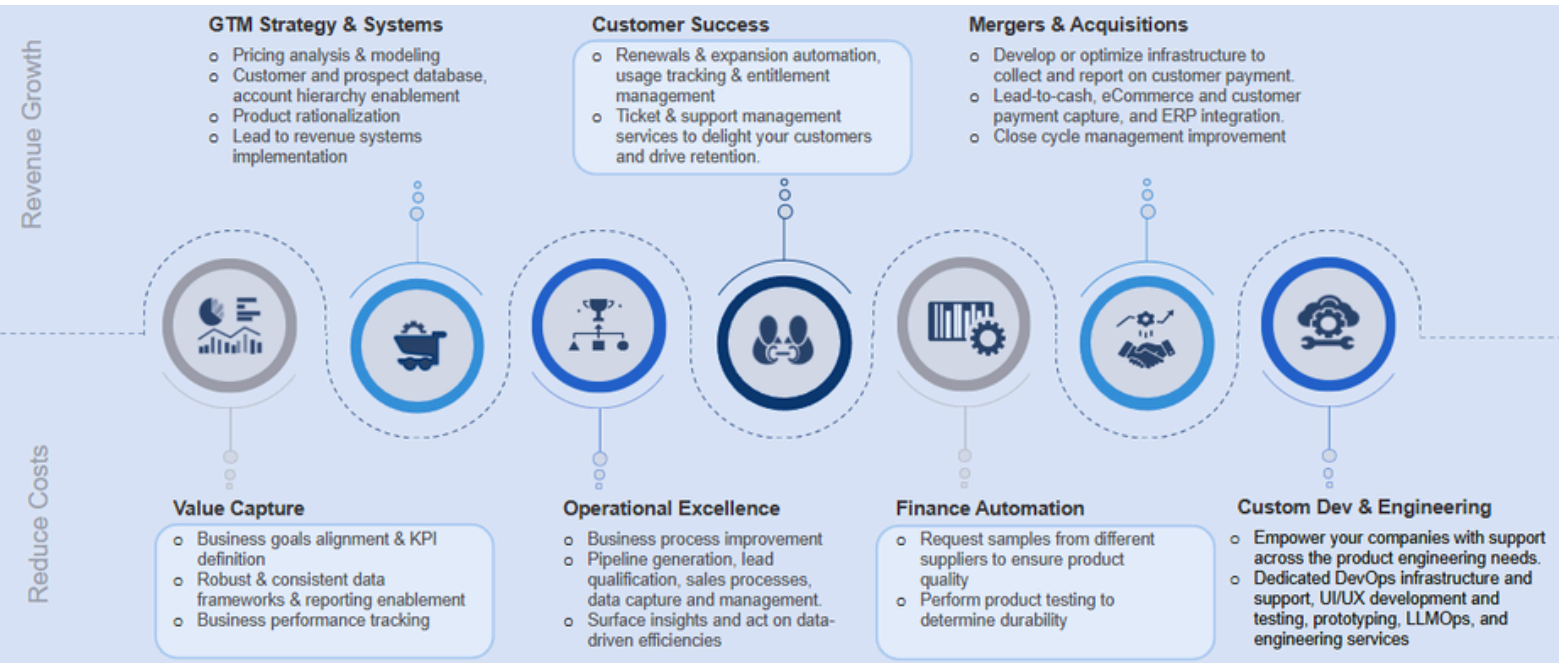# Private Equity/Venture Capital Offerings

STREAM FORCE

StreamForce is a leading service provider of business advisory, technology, and data intelligence designed to empower Private Equity (PE) and Venture Capital (VC) firms with real-time, actionable insights into their portfolio companies. By leveraging advanced technology and data analytics, StreamForce enables PE/VC firms to enhance operational efficiency, optimize financial performance, and drive strategic growth across their investments.

PE/VC SERVICE OFFERINGS:

Revenue Growth

GTM Strategy & Systems
- Pricing analysis & modeling
- Customer and prospect database, account hierarchy enablement
- Product rationalization
- Lead to revenue systems implementation

Customer Success
- Renewals & expansion automation, usage tracking & entitlement management
- Ticket & support management services to delight your customers and drive retention.

Mergers & Acquisitions
- Develop or optimize infrastructure to collect and report on customer payment.
- Lead-to-cash, eCommerce and customer payment capture, and ERP integration.
- Close cycle management improvement

Reduce Costs

Value Capture
- Business goals alignment & KPI definition
- Robust & consistent data frameworks & reporting enablement
- Business performance tracking

Operational Excellence
- Business process improvement
- Pipeline generation, lead qualification, sales processes, data capture and management.
- Surface insights and act on data-driven efficiencies

Finance Automation
- Request samples from different suppliers to ensure product quality
- Perform product testing to determine durability

Custom Dev & Engineering
- Empower your companies with support across the product engineering needs.
- Dedicated DevOps infrastructure and support, UI/UX development and testing, prototyping, LLMOps, and engineering services

VALUE PROPOSITION / STRATEGIC FOCUS AREAS:

Sustainability:
With a focus on reducing uncertainty and maximizing ROI, StreamForce ensures your investments are positioned for long-term success, all while adapting to market shifts.

Accelerated Growth:
We combine cutting-edge strategies with deep industry insights and our innovative accelerators to deliver results that drive rapid realization of value. With a focus on reducing uncertainty and maximizing ROI, StreamForce ensures your investments are positioned for long-term success, enabling swift adaptation to market shifts.

Strategic Alliances:
StreamForce gives PE/VC firms the tools they need to continuously monitor and manage their portfolio companies. From tracking cash flows to understanding market dynamics, the platform offers the insights necessary to drive growth and improve operational efficiency across the portfolio.

Industry Expertise:
We offer tailored solutions and advanced analytics to provide insights, optimize operations, and ensure companies remain competitive. With tools to benchmark performance and navigate challenges, StreamForce empowers businesses to drive innovation and sustain growth.

OVERVIEW

Founded: 2019

Location: US, India

KEY STATISTICS

8 delivery locations across 2 countries

120+ skilled/certified professionals

80% Revenue growth since 2021

Clients across 10 Industries

Technology Strategy:
Our team leverages in-depth knowledge of industry leading platforms combined with an elevated technical fluency to carefully craft a technology strategy that aligns to your portfolio goals and drive meaningful value.

Innovation:
StreamForce drives innovation by providing advanced tools and insights that help businesses identify trends, disruptive technologies, and market opportunities. It supports the development of innovative solutions across operations, products, and services, improving processes and customer experiences.
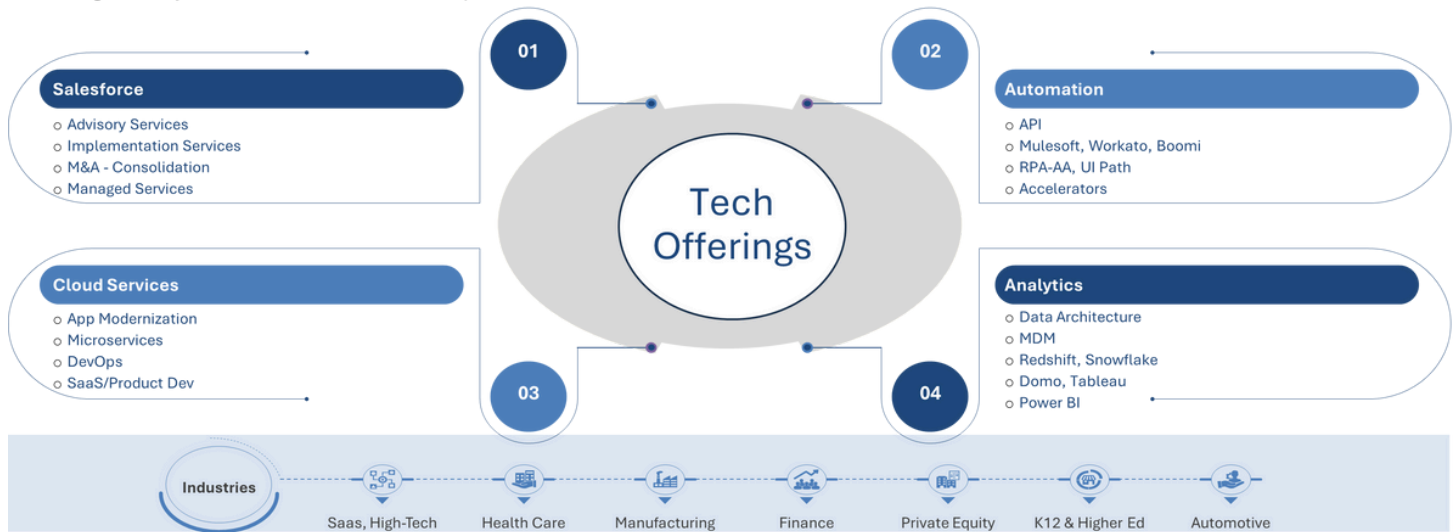
Robust Data & Reporting
We specialize in designing customized data architectures that streamline data collection, integration, and analysis. Our approach ensures that you have accurate, actionable insights at your fingertips, enabling you to optimize operations, enhance performance, and make informed decisions with confidence.

Why StreamForce?
At StreamForce, we specialize in partnering with Private Equity (PE) and Venture Capital (VC) firms to drive growth and value for their portfolio companies. With expertise in M&A, digital transformation, and process optimization, we offer tailored solutions that boost operational efficiency and streamline technology integrations. Our advisory services include business process standardization, systems optimization, and GTM tech stack development. We ensure seamless integration for future M&A, using AI-enabled automation to reduce IT complexity and costs. Our agile delivery model and global team of experts support every phase from pre-sale analysis to post-merger integration, ensuring smooth and rapid operationalization.

Differentiated Accelerators

BI Accelerator (PE Dashboard)
StreamForce Business Intelligence (BI) Accelerator is a powerful tool designed to enhance year-over-year (YOY) reporting and provide in-depth analysis of key customer metrics. We have carefully crafted a dashboard to enable reporting on portfolio companies in a consistent, effective way in a consolidated view to track performance at the fund level.

Vision 360
Vision 360 is a comprehensive solution designed to provide businesses with detailed insights into usage tracking and customer campaigns.

Usage Mediation
API and Platform Development is an advanced solution designed to optimize the performance and management of APIs and digital platforms.

StreamForce excels in partnering with Private Equity firms to supercharge their portfolio companies' growth through cutting-edge strategies in systems transformation and product modernization

01

Salesforce
o Advisory Services
o Implementation Services
o M&A - Consolidation
o Managed Services

02

Automation
o API
o Mulesoft, Workato, Boomi
o RPA-AA, UI Path
o Accelerators

Tech Offerings

Cloud Services
o App Modernization
o Microservices
o DevOps
o SaaS/Product Dev

Analytics
o Data Architecture
o MDM
o Redshift, Snowflake
o Domo, Tableau
o Power BI

03

04

Industries
Saas, High-Tech | Health Care | Manufacturing | Finance | Private Equity | K12 & Higher Ed | Automotive

ABOUT STREAMFORCE SOLUTIONS

At StreamForce Solutions, we empower organizations to achieve growth through innovative technology solutions and expert guidance. Our team of digital transformation specialists has extensive experience across various sectors, including SaaS, High-tech, Private Equity, Education, Healthcare, Manufacturing, Finance, HR & Payroll, Retail, and Automotive. We deliver tailored solutions to meet unique client challenges, focusing on value creation, business process standardization, systems optimization, and robust Go-to-Market tech stacks. Our services span engineering, cloud transformation, and product development, leveraging the latest technologies and frameworks, including Generative AI. We enable hyper-automation and provide strategic AI proof of concepts and labs to showcase value. With a global delivery model and over 120 certifications, we ensure top-quality service and support.

STREAM FORCE