StreamForce Education Offerings

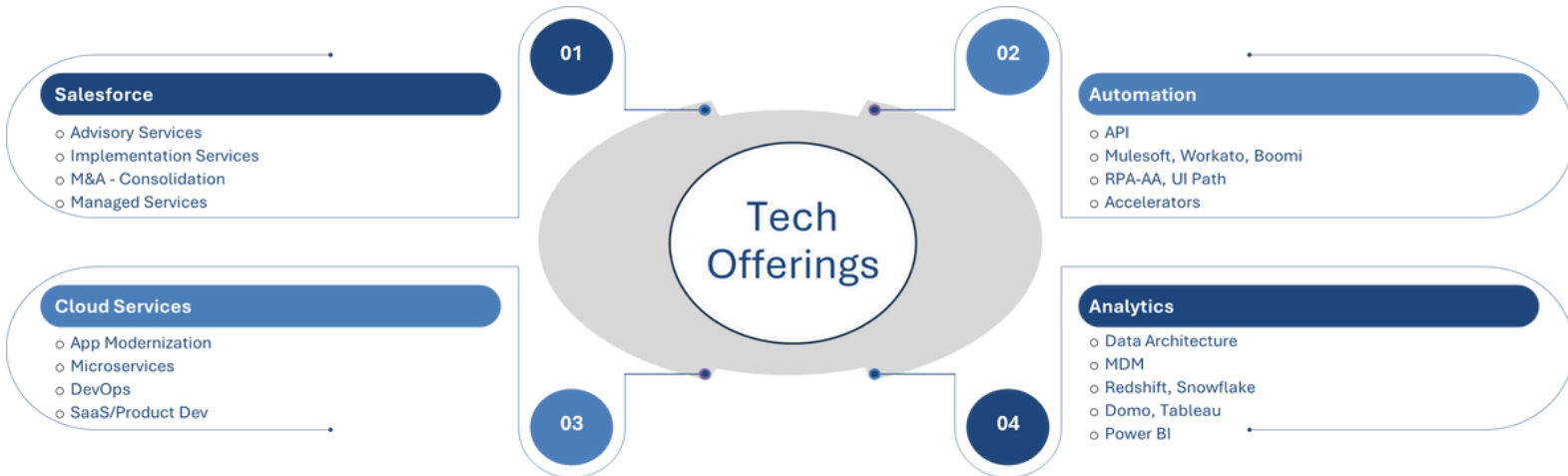**STREAM FORCE**

StreamForce, driven by Salesforce Education Cloud, is highly effective for a diverse range of educational institutions, including K-12 schools, junior colleges, colleges, universities, trade or technical schools, remote learning programs, and alumni relations.

Tech Offerings

01

Salesforce
- o Advisory Services
- o Implementation Services
- o M&A - Consolidation
- o Managed Services

Cloud Services
- o App Modernization
- o Microservices
- o DevOps
- o SaaS/Product Dev

02

Automation
- o API
- o Mulesoft, Workato, Boomi
- o RPA-AA, UI Path
- o Accelerators

Analytics
- o Data Architecture
- o MDM
- o Redshift, Snowflake
- o Domo, Tableau
- o Power BI

03

04

SALESFORCE EDUCATION CLOUD:

Streamlined Admissions and Enrollment:
We transform admissions and enrollment by utilizing advanced automation and data analytics to streamline the entire process from application to decision. Its unified platform reduces errors and administrative overhead, offering customizable workflows and real-time insights that enable institutions to adapt, optimize strategies, and seamlessly integrate with existing systems for enhanced efficiency.

Enhanced Student Success and Retention:
StreamForce enhances Ed Cloud by leveraging advanced analytics and predictive modeling to boost student success and retention, identifying at-risk students early for timely interventions and personalized support. The platform provides insights into performance and engagement, while its seamless communication tools and robust tracking features strengthen connections with support services and improve overall student achievement.

Intergrated Advising and Support Services:
We integrated advising and support through a unified platform that connects advisors and support staff with real-time student data for personalized guidance and proactive interventions. Its comprehensive analytics identify student needs and track progress, ensuring timely assistance for academic, financial, and personal issues, which improves advising efficiency and fosters a supportive educational environment for better student outcomes and satisfaction.

Data-Driven Decision Making:
We empower data-driven decision-making with advanced analytics and reporting by consolidating institutional data into real-time dashboards and customizable reports. This enables administrators to monitor key metrics, identify trends, and make informed decisions quickly, supporting strategic planning and continuous improvement throughout the educational environment.

Founded: 2019

Location: US, India

KEY STATISTICS

8 delivery locations across 2 countries

Clients across 10 Industries

120+ skilled/certified professionals

80% Revenue growth since 2021

Alumni Relations and Fundraising

We enhance Ed Cloud's alumni relations and fundraising by centralizing alumni data and streamlining engagement with personalized communication, event management, and targeted campaigns. Its advanced analytics simplify donation processes and strengthen alumni connections, helping institutions build lasting relationships and achieve their financial goals.

Learner to Revenue Process

StreamForce, powered by Salesforce's Revenue, Sales, and Service/Experience Cloud, offers an integrated solution designed to optimize organizational performance across multiple dimensions. By harnessing the capabilities of Salesforce Revenue Cloud, StreamForce helps institutions and businesses streamline their revenue management and forecasting processes, ensuring financial accuracy and growth. The Sales Cloud component enhances sales strategies, enabling more effective lead management and conversion. Meanwhile, the Service/Experience Cloud component ensures superior customer support and engagement, fostering stronger relationships and higher satisfaction. Together, these Salesforce clouds provide a comprehensive platform that drives efficiency, improves decision-making, and supports sustainable success for educational institutions and businesses alike.

INTEGRATED CLOUDS:

Revenue Cloud

- Streamlining Tuition and Donations: Custom solutions for managing financial processes in education.
- Automating Billing and Payments: Enhances accuracy and efficiency in financial transactions.
- Financial Tracking and Reporting: Provides comprehensive insights into revenue streams.

Sales Cloud

- Sales Process Optimization: Customizes workflows to boost sales efficiency.
- Lead Management: Enhances tracking and nurturing of sales leads.
- Pipeline Tracking and Reporting: Provides real-time insights into sales performance.

Service/Experience Cloud

- Customer Support Enhancement: Improves case management and support processes.
- Student, Faculty, Admin portals with self service capabilities including payments to improve overall digital experience.
- Real-Time Analytics and Insights: Offers data-driven support for better service delivery.

Differentiated Accelerator

LEAD TO REVENUE
Optimize your systems and process flows to accelerate your marketing to revenue recognition process

CUSTOMER 360
Connect disparate systems to provide your teams with a unified view of your customers with real-time and actionable insights.

MERGERS AND ACQUISITIONS
Experienced with over 30 firms and portfolio companies to standardize business processes and deliver a single system of record with consolidated systems and data models.

AUTOMATION
Our technical teams create effective and efficient automations that simplify the complexities of your systems and brings Customer 360 seamlessly.

ENTERPRISE ARCHITECTURE
Leveraging the latest state-of-the-art technology, we build modern solutions that are scalable, repeatable, and connectable to unite your applications.

ABOUT STREAMFORCE SOLUTIONS

At StreamForce Solutions, we empower organizations to achieve growth through innovative technology solutions and expert guidance. Our team of digital transformation specialists has extensive experience across various sectors, including SaaS, High-tech, Private Equity, Education, Healthcare, Manufacturing, Finance, HR & Payroll, Retail, and Automotive. We deliver tailored solutions to meet unique client challenges, focusing on value creation, business process standardization, systems optimization, and robust Go-to-Market tech stacks. Our services span engineering, cloud transformation, and product development, leveraging the latest technologies and frameworks, including Generative AI. We enable hyper-automation and provide strategic AI proof of concepts and labs to showcase value. With a global delivery model and over 120 certifications, we ensure top-quality service and support.